

# The Boat Cover Company

tailored to perfection - designed to last

## We are the Boat Cover Brand that delivers!

Delivers on design, functionality, service life and known throughout the marine industry for great customer service.

- Our Vision is to reinforce "Tecsew" as a world-renowned brand that leads our industry and is synonymous with great products, great design and performance in the harshest marine environments whilst protecting both crew and craft alike.
- We look to innovate and lead where others will follow and in doing so, make our customers lives easier in knowing that they have chosen a brand they can trust with a 35+ year heritage in the boat cover industry.
- We aim to offer a level of customer service rarely seen in the marine industry and to adopt a "can do attitude" to abide by the philosophy that we strive to be the best at what we do, and to instil that value within all who work with us.





"These guys are professional, easy to deal with and have a 'can-do' attitude.

They deliver on time with a first class service and excellent quality in their products. Our customers find the 3D CAD technology useful as they can clearly see what they are getting to suit their own sailing requirements.

Good attention to detail and great aftersales service make them, in our view, the best in the business!"

Richard Hewett, Director of Clipper Marine

## **About Tecsew**

We have a very strong company ethos and pride ourselves on outstanding customer service. We use cutting edge technology and design to achieve improved quality and consistency, reduced delivery times, and to offer an increased range of services.

Our in house developed 3D CAD design process has received worldwide recognition, with Tecsew being regarded as a world leader in the field of boat canvas design. This unique process has enabled Tecsew to push the boundaries of design and manufacturing to produce better products optimised for performance. We are able to provide CAD visualisations for most projects, enabling the client to fine tune the design and ensure there are no surprises when the project is

completed. Our many years in the industry provide us with a wealth of enviable knowledge enabling us to work together with our clients to provide first class advice along with the best in product build and design.

We are able to design and manufacture canopies and covers to our clients' exact specifications. Our range of computer software has a huge impact on the way we design products; the CAD software uses a broad spectrum of digital technology to assist our designers in producing high specification designs, consistently, within budget and on time, every time.

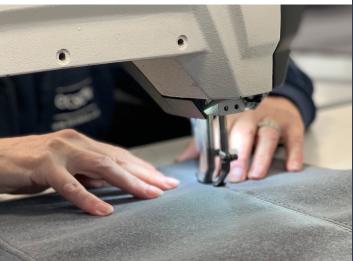
With over 35 years experience, we know what designs work, what gives them the edge, and how to service contracts.

We go the extra mile to complete contracts to the correct specification and standard. Tecsew works to 100% excellence as standard and no job is too big or small. Our can do attitude and our innovative vision combined with pride in our work and commitment to customer service is what sets Tecsew apart.

We are well known within the industry for our unique approach and our personal touch. Tecsew has always been, and still is, the chosen supplier for many UK yacht importers working on leading brands.

Private clients can be assured of the same level of service and quality of product that we fit on many leading brands, together with customer service that is second to none.







## Tailored to perfection

Sprayhoods A Sprayhood needs to be functional whilst enhancing the look of the boat. We have over 30 years experience doing just this, working with many UK importers, dealers, boat builders, and private customers. Since 2009, we have been utilising our own inhouse 3D CAD design process to take Sprayhood design to another level. All our sprayhoods are fitted with zip pockets, heavy duty frameworks and fittings as standard.

<u>Cockpit Enclosures</u> Whether a sailing yacht or motor cruiser, Tecsew should be your first choice for functional, well designed cockpit enclosures. A Tecsew designed Cockpit Enclosure will protect the cockpit and crew whilst enhancing the lines of the boat. Our enclosures come with a zipped stowage valise, and heavy duty frame and fittings as standard.

Bimini Tecsew manufactures all its Biminis to the highest possible standards. CAD design ensures that operation of winches and clearance of sheets is assured. Features such as a helm window, internal roll up blind and neck shade panel are included together with a zipped stowage valise. Our Biminis exude quality; there is a 'difference' and if you compare our work, those differences become apparent. Quality frameworks and fabrics such as <a href="Sunbrella Plus">Sunbrella Plus</a> ensure good service and, as with all our manufactured frameworks, all fittings are riveted with stainless steel rivets.

Bimini Conversion Tecsew has been manufacturing Bimini conversions for many years. We can design a Bimini on a sailing or motor yacht to take zip attached panels which will fully enclose the cockpit, thus extending and protecting the 'live board' area of your boat whilst offering a panoramic feel. If it's suitable, we can also convert an existing Bimini. The ability to produce CAD renders enables the client to get

a feel for the product and be involved in the design, fine detailing window profiles and zip positions. This product has become very popular especially with clients wanting to take their boat to warmer climates in the future. The main concept is that when the conversion panels are removed, you have a fully functioning Bimini, giving protection from the sun whilst enabling the boat to be properly sailed. This is very different to a cockpit enclosure with the sides zipped off.

Tonneau Covers Tecsew manufactures and supplies premium Tonneau covers for sailing yachts and motor boats. Our fitted Tonneau covers are top options for discerning boat owners that need cover and protection for their craft. These covers are ideal to protect your investment from the elements and keep your cockpit or flybridge hidden, dry, clean and secure. All are designed with durability in mind.







## **Designed to last**

#### **Stackpacks**

Stackpacks, used in conjunction with Lazyjacks, enable easy furling and stowage of a mainsail. Stackpacks are becoming more popular these days, superseding sail covers due to ease of use. A Stackpack needs to well reinforced and made from a quality fabric such as Sunbrella Plus, which comes as standard with our Stack packs. They are usually manufactured with a separate boot section which wraps around the mast. A Stackpack either slides in under the bolt rope of the sail or slides into the groove on the boom and can then be zipped closed.

#### **Boom Tents**

Tecsew can design bespoke custom Boom Tents to complement the look of your craft whilst providing the required protection from the sun. Using our state of the art 3D CAD design process, we can offer the best in design enjoyment of your boat. Examples include: together with premium material and a level of customer service which is second to none.

#### **Marine Upholstery**

Tecsew manufactures exterior upholstery for discerning boat owners and yacht importers alike. They know our product and trust us to give them the comfort they require onboard. We manufacture Cockpit Cushions, **Sunbathing Mattresses and Helm Cushions in a wide** choice of hardwearing, marine suitable fabrics. We use quality foams and offer an upgrade to 'Eazi Dry' foam. All cushions are zipped and piping can be added if required.

#### Other Boat Canvas work

We manufacture all manner of bespoke boat canvas work

which will protect your investment and enhance your

- **Tender covers**
- $\Diamond$ Wheel covers
- $\Diamond$ Wheel and pedestal covers
- Hatch and windscreen covers



"We are and have been VERY satisfied with the new covers you made for us .. Boating in Denmark/Scandinavia demands and requires good covers – we do not have the beautiful sunny Portugal weather!

Quality of materials and craftmanship are un-questionable!

We would buy again anytime!

I think the best recommendation we can make is that we would buy from Tecsew again if we needed replacements."

Lars Fanth, Sealine S41





"We have worked with John Bland and Tecsew for many years and quite honestly they are the single most professional, reliable and dedicated company we have ever worked with.

John's passion for the industry is infectious and we could not ask for more. The result of John's dedication is a series of products which are consistently excellent and invariably surpass our customers expectations in terms of design and quality."

Phil Dollin, Director, Inspiration Marine Group

## The difference

Tecsew designs and manufactures boat covers, supplying builders and importers as well as private owners.

Our world leading **CAD** design process was developed inhouse to push the boundaries of boat canvas design. We can take our own CAD survey or work with manufacturer supplied files, enabling us to produce CAD renders detailing the design before a frame is bent Tecsew is renowned across the leisure boating world or canvas is cut. The CAD renders ensure that the product fitted meets the client's expectation, as we do not start production until the client has signed off the design.

We have developed an extensive CAD library of designs We take pride in ensuring accurate production of over the years, with many shown on our searchable website www.tecsew.com. Nearly all standard designs

are available for self fitting and we export to most of Europe.

Our investment in new, state of the art manufacturing machinery, along with our use of the best materials available, allows us to dramatically increase product quality, durability, specification and long lasting good looks.

for its ability to service trade contracts and meet the expectations of private clients. With our outstanding customer service and our flair for design, we should be your first choice.

functional products, which enhance, rather than detract from, a boat's appearance, improving quality and consistency and reducing delivery times.

Based in Lee-on-Solent, Tecsew is ideally located to cover the southern boating area, from Lymington to Hamble, and along to the Chichester area. Tecsew makes no additional charge for measuring and fitting at marinas between Chichester and Lymington.

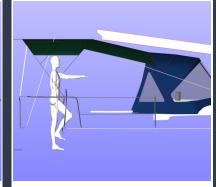


**Hampshire Chamber of Commerce** 'Business News' April 2019











"We consistently deliver high quality and constantly work to reduce delivery times. We promise good customer service and to continually increase the range of products and services we provide. We use a range of up to date programmes, which have a huge impact on the way we design products.

The CAD (Computer Aided Design)
programme uses a wide range of computer
based tools to assist our designers in
producing high specification designs.

Consistently. On time. Within budget.

Every time."

John Bland, Managing Director, Tecsew

We have a very strong company ethos where we use cutting edge technology and design to achieve:

- Improved quality and consistency
- **♦ Reduced delivery time**
- An increasing range of products and services
- Improvements to our already outstanding customer service

Tecsew is a 'can do' organisation, pleased to make clients' visions a reality, delivering unique designs, without compromise.

With years of experience, we know what designs work, what gives them the edge, and how to service contracts—going the extra mile to complete contracts to the correct specification and standard.



The Boat Cover Company

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